2017-2018 Annual Report

Fiscal Year 2018 Statistics
April 1, 2017 - March 31, 2018

Visits

- Total number of visits: 16,153
- 35% of these were new clients
- 5,067 visits occurred on the BabyMobile

Demographics

- Ethnicity of Caretakers
  - Hispanic: 36%
  - African American: 25%
  - Caucasian: 25%
  - Native American: 1%
  - Multiracial: 5%
  - Asian: 6%
  - Other or Unknown: 1%

- Recipients of WIC
  - Yes: 19%
  - No: 81%

- Ethnicity of Caretakers
  - Hispanic: 36%
  - African American: 25%
  - Caucasian: 25%
  - Native American: 1%
  - Multiracial: 5%
  - Asian: 6%
  - Other or Unknown: 1%

- Recipients of WIC
  - Yes: 19%
  - No: 81%

- Is/Was Baby Breastfed?
  - Yes: 57%
  - No: 43%

Services Provided

- Diapers: 614,655
- Packs of wipes: 13,659
- Formula (bottles): 223,468
- Infant Packs (baby food): 3,245
- Toddler Packs (toddler food): 6,208
- Fresh Food Packs (dairy & produce): 1,902
- Pounds of clothing: 69,450

Top Ten Zip Codes Served

- 73119
- 73127
- 73129
- 73109
- 73108
- 73107
- 73114
- 73111
- 73139
- 73112

Top Referral Sources

- Family/Friend
- WIC
- DHS
- Area hospitals & clinics
Infant Crisis Services, Inc.

Statement of Activities
for the year ended March 31, 2018

Revenues and Support

<table>
<thead>
<tr>
<th>Description</th>
<th>for the year ended March 31, 2018</th>
<th>for the year ended March 31, 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$1,990,073</td>
<td>$1,837,720</td>
</tr>
<tr>
<td>Grants and sponsorships</td>
<td>807,386</td>
<td>340,857</td>
</tr>
<tr>
<td>Investment income, net</td>
<td>181,932</td>
<td>229,400</td>
</tr>
<tr>
<td>Special event revenues</td>
<td>958,214</td>
<td>956,613</td>
</tr>
<tr>
<td>Proceeds from sale of fixed assets</td>
<td>1,125</td>
<td>30,000</td>
</tr>
<tr>
<td>Other income</td>
<td>3,521</td>
<td>-</td>
</tr>
</tbody>
</table>

Total Revenue and Support: 3,942,251

Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>3,130,259</td>
<td>2,797,788</td>
</tr>
<tr>
<td>Management and general</td>
<td>161,742</td>
<td>159,146</td>
</tr>
<tr>
<td>Cost of direct benefit to donors</td>
<td>241,596</td>
<td>276,129</td>
</tr>
<tr>
<td>Fundraising</td>
<td>414,838</td>
<td>388,362</td>
</tr>
</tbody>
</table>

Total Expenses: 3,948,435

Change in Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in Net Assets</td>
<td>(6,184)</td>
<td>(226,835)</td>
</tr>
</tbody>
</table>

Net Assets, beginning of year: 12,030,507

Net Assets, end of year: 12,024,323

Infant Crisis Services provides life-sustaining food, formula and diapers to babies and toddlers in times of crisis...because no baby should go hungry.

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(405) 528-3663
www.infantcrisis.org